

Pathfinder Church

Board of Directors

Monthly Meeting

March 11, 2019

Pathfinder Church
Board of Directors Meeting
March 11, 2019

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Pathfinder Church
Board of Directors Meeting
March 11, 2019

The meeting will be at 7:00 p.m. on the 3rd floor of the Ministry Center in Conference Room B.

Agenda

- 7:00 p.m. – 7:15 p.m.
 - Opening Devotion – Neal Weber
 - Approval of January BOD minutes & February Strategic Retreat – Joe Luberda

- 7:15 p.m. – 7:30 p.m.
 - Upcoming BOD Nominations Required Characteristics – Joe Luberda

- 7:30 p.m. – 8:30 p.m.
 - Cash Reserves Presentation – Jenny Albritton & Tracy Dunn
 - Cash Reserves Target – Dion Garrett & Joe Luberda

- 8:30 p.m. – 8:45 p.m.
 - Financial Report Discussion – Jenny Albritton & Tracy Dunn

- 8:45 p.m. – 9:00 p.m.
 - Board Report Discussion – Joe Luberda

- 9:00 p.m.
 - Closing Prayer – Adam Bichsel

Senior Pastor Board Report

Dion Garrett

March 2019

We Are Becoming Pathfinder Church!

March 9/10 weekend, we will officially become Pathfinder Church! We've sent invites to thousands of households in our database and we're hoping this moment might be a reconnection moment with those who've drifted away. Along with our logo reveal we'll be:

- Unveiling our "Legacy Hall" which contains a timeline of our past to keep us rooted in our significant heritage
- Mounting a new temporary road sign that will last us until NEXT Phase 3
- Launching a new temporary website www.pathfinderstl.org that will see us through early May when the work on the final site should be completed
- Hosting a community leadership breakfast on Monday March 11 to unveil our new sign and share our story with business and community leaders.
- Marketing to our community post-launch, telling our story, and inviting them to come and see

We have a great opportunity during the time leading up to Easter to tell our community about our name change and to invite them to discover more. On the heels of Easter, we'll have another opportunity through VBS, and again through the July 4th Celebration. We also have NEXT Phase 3 improvements coming that will create more curb-side awareness of what's happening here. This is a GREAT season of opportunity for us. To ensure we're making the most of the opportunity we're also leveraging the expertise of two consultants (strong women of faith) to help us think through marketing and PR strategies. We don't want to miss this moment to tell our community about Pathfinder and ultimately Jesus.

NEXT Phase 3

On the heels of our official Pathfinder Launch and after a solid financial performance so far in the new calendar year, I feel it is as important as ever to move forward with NEXT Phase 3. We have a tremendous planning team of STJ/Pathfinder people who are creating what our outdoor spaces could look like. They have divided Phase 3 into three stages to keep the work within budget. They strongly recommend doing all three stages eventually (later stages out of the ministry fund or through another campaign) but realize resources may limit our ability to do it all right now. They also suggest that there could be cost savings to do all three stages at once. Below are really rough, early estimates...hopefully on the conservative side.

Stage 1 – Main Entrance, NW Corner, Commons	\$500-540k
Stage 2 – Sanctuary Front	\$65
Stage 3 – Ministry Center and Cornerstone	\$90

Our next steps will be to engage a general contractor to begin solidifying estimated costs and to submit initial plans for city and MSD review.

Personally speaking, I am committed to Phase 3 AND very committed to bettering our cash position over the next several years. It is important to me that we invest in our ministry during a season of growth and opportunity AND that we ensure greater resilience to weather inevitable ups and downs by strengthening our financial base. That said, I also will continue to caution us not to succumb to the scarcity mindset that Jesus warns against in Luke 12 (the

fool who builds bigger barns to store up treasures). To that end, I am committing to do everything I can to finish this year \$100k better than budgeted to demonstrate my commitment to invest in our ministry and also keep our financial base strong.

That's not to say we are alone in this effort. As Zechariah reminds us, "Not by might, nor by power, but by my Spirit says the Lord." God has prompted several larger gifts (including an unplanned estate gift) already this calendar year. I believe he is keeping us mindful that we are not alone and that he will provide all we need.

STJ School and LEAD School

Early enrollment is down a little from where we usually see it at this time of year. (56% of potential enrollment this year compared to 65% potential enrollment at the same time last year). Much of it is in the middle school grades. We continue to struggle with retention at those grades as people wrestle with our new program offerings (offerings that are different from what they came here for initially), evaluate other public and private options, and plan for eventual high school decisions. While we're seeing much stronger kindergarten enrollment than previous years from our EC, we also have seen almost no enrollments from outside (2 families to date). There are some data points that would argue that pulling back on outside marketing spending a couple of years ago has hurt us, but perhaps it's merely indicative of how quickly the values of the marketplace are shifting away from a high priority on Christian education.

We intend to keep marketing our LEAD/Early LEAD programs through the spring to try to inform and intrigue new families from our community on our exclusive educational format. We also continue to gather compelling data to tell the LEAD story. While that might not give much of a return in the coming (19/20) academic year, it should make a difference in our enrollment cycle for 20/21 that will begin mid-fall.

Sabbatical Plans

I am working on plans for a 6 week sabbatical this summer. After 10 years here and 15 years in ministry, I am ready for some time to unplug and find renewal. My plans aren't finalized yet, but the dates are tentatively set for June 22 – Aug 4. During that time, Pastor Doug Mauss will be carrying the weekend teaching load with assistance from Pastor Stephen Hower (emeritus) and other gifted, non-ordained staff members.

Pastoral Office Team Board Report

Doug Mauss – Groups and Care

March 2018

Life Transitions and Care

- Financial Peace University had recently revamped all their videos for the teaching sessions. In order to keep being an “official” FPU partner, we had to purchase the updates. However, John Brune (our volunteer leader) reports that the new videos are terrific and helpful. He’s also shared that this group he’s leading is the most engaged one he’s ever had. I’m glad to be continually offering this class twice a year, as we get repeated feedback that it makes an impact in the financial lives of our members.
- Pastor Roger Altenberger has really helped bear the care burden of our church. He’s built really good bonds with the people he’s visiting, which has set him up to be the pastor of choice for two of our members’ funerals this month. This helps lighten the scheduling load for Dion and me.

Adult Groups and Studies

- We’ve settled in to averaging around 40 people for the Spiritual Growth Experience. I’m modeling the simple process of the Magic Questions, but also giving the attendees homework to help them start to engage with their existing relationships the rest of the week. I will be giving this group a “crossroads moment” in three weeks. They will have the guilt-free choice to A) be done with this study, and hopefully start to apply its principles in their interactions with others, B) continue on with me, or C) intentionally start a new group based around this model. I’m working to already identify people from this group that I can specifically encourage and lift up to leadership.
- In a weekend that is jam-packed with ministry events, I suspect that Casino BROyale might be a little lower-attended than our pattern, but I don’t see that impacting the core goals of fun and connection. We’ve also scheduled several new (less-intensive) Men’s events throughout the Spring.
- Women’s ministry is ramping up for Party with a Purpose! This year the event will feature three service project opportunities: making 1) shoes for Sole Hope (going to Uganda), 2) fleece blankets for Children’s Hospital, and 3) Beads of Love which raises money for women in Uganda by making and selling bracelets from beads made by those women.

Metrics attached

Pastoral Metrics
February 2019

	Nov 2018	Dec 2018	Jan 2019	Feb 2019	18/19 FYTD	17/18 FYTD	FYTD TREND
LIFE TRANSITIONS							
DivorceCare (February - May & October - January)	12	12	12	0	12	9	3
GriefShare (February - May & September - December)	19	19	0	21	40	33	7
Cancer Companions	12	12	14	14	14	13	1
Employment Workshop	0	0	0	10	21	28	(7)
Pre-Marital	2	4	0	2	8	22	(14)
Financial Peace University	11	0	14	14			
Daniel Plan	0	0	0	0			
ADULT GROUPS & STUDIES							
Small Group Participants	270	270	270	306			
# Small Groups	32	32	32	33			
Iron Men Participants	115	115	115	115			
# Iron Men Groups	17	17	17	17			
Bible Study Participants	125	45	107	107			
# Bible Study Groups	5	2	5	5			
House Church Participants	4	4	4	4			
# House Church Groups	2	2	2	2			
Trailblazers	31	30	24	41			
New Connections	1	0	18	0	63	43	20
CARE							
Personal Visits	48	49	46	43	378	308	70
Phone Contacts	34	31	36	42	331	258	73
Other (Chapel, Bible Study)	17	8	19	21	148	200	(52)
Care Matters added to Database	25	17	10	27	172	250	(78)
GROWING DEEPER							
Average Daily emails sent	2434	2434	2429	2431			
Average Daily emails opened	420	414	407	402			
Printed Copies	100	100	100	100			

Pathfinder Church
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March 2019

Membership Changes – February 2019

New Members:

No Getting Started – Ice Storm

Released Members:

Transferred Out:

Mr. Robert Finley Jr (Lord of Life Lutheran Church, Chesterfield, MO)

Ms. Savannah Parrott © Leyna (Zion Lutheran Church, St. Charles, MO)

Ms. Jeanne Whitman © Christina, John & Julia (Emmanuel Lutheran Church, Maui, HI)

Released by Request:

Jacob Tucker

Lack of Information:

Official Acts:

Baptisms:

Walter Benjamin Dickerhoff (02-03-2019)

Tyler Michael Kaplan (02-24-2019)

Brooks Stephen Patton (02-10-2019)

Palmer Savage (02-10-2019)

Elliana Grace Scott (02-17-2019)

Elora Grace Wallis (02-03-2019)

Weddings:

None

Funerals:

None

School Ministry Board Report

Scott Osbourn
March 2019

Continuous School / Staff Improvement:

- March staff meeting will focus on Professional Development Reporting from Staff Learning Opportunities this past month. We continue to look at recent digital tools that support learning as well as, innovative learning strategies.
 - A portion of the meeting will be spent on Social Emotional Learning. (One of the features highlighted in our LEAD program.)
- Administration has been researching and moving forward with Innovative Classroom Environments. We will be seeking student STEM kits to further innovative programming that aligns with LEAD instruction.
- Formal Evaluations and staff goal setting will take place in March and April.

Administrative Adjustments / Progress:

- Enrollment update.
 - Early Enrollment finished on March 1.
 - Current Commitments as of March 4 are 119 students in K-8 and 142 students in ECC for the 2018-2019 school year.
 - 40 students enrolled in STJ LEAD School
 - Target enrollment was 143 students in K-8.
 - All unenrolled families are being contacted to discover intent and reasons for delay.
 - We do have some families who have made verbal commitments and a few remain in the undecided category.
- New LEAD studio to be launched in 2019-2020 school year.
 - Potential instructors are being identified.
 - Continued Program development is occurring to better scaffold LEAD programming from grades K – 6.
- Current schedules for middle school and Encore teachers, as well as staffing structure are in development in order to present contracts to teaching staff as soon as possible.
- The School hosted its Science and Learning Fair on February 21.
- PTL preparing for the Annual School Auction on March 30.

Metrics attached

School Ministry
February 2019

	Nov 2018	Dec 2018	Jan 2019	Feb 2019	Feb 2018	TREND
SCHOOL MINISTRY						
Early Childhood Enrollment	156	158	158	159	152	7
Kindergarten - 8th Grade Enrollment	153	154	154	153	184	(31)
Total Enrollment	309	312	312	312	336	(24)

LIFEjourney Board Report

Chris Toomey
March 2019

Kid's Ministry:

Kids Ministry Volunteer Family Chili Cook-off!

- Each year this is one of our best-attended events.
- Volunteers love that they get to:
 - Eat together and learn more about each other's families
 - Play games together
 - Do a service project together
 - Enjoy some competition

Roar! VBS 2019 at Pathfinder Church!

- This year is getting started with an INCREDIBLE BANG! We have all but one of our 28 area directors IN PLACE as of February 1st. This is outstanding retention of leadership.
- Brand NEW element for this year's VBS (pretty groundbreaking!)...Tim Reimann and Drew Brinkley are writing and producing ALL of our music (completely original) for VBS this year and our Student Ministry Band will be performing this music live each day!

Student Ministry:

High School Retreat

- We noticed several students opening up and having deeper conversations about their faith.
- Jake Schucart was our speaker. He did a great job connecting with the students. We continually see value in bringing in other voices to the faith development of our students. Having him there allowed Jon and Pua to focus on building relationships and having conversations.

Mug Club

- Several new students attended for the first time and are still attending regularly; this includes one girl who had never been to St. John, and was a "school friend" of one of our Summit attenders. She has now come three weeks in a row and is asking great questions, many directly about faith and Christianity. She said she might start coming to the Summit now.

Community Engagement:

Community Outreach

- As we prepare for the launch of Pathfinder Church, we wanted to include the community, so we decided to host a Community Breakfast.
 - We are working with the West County Chamber of Commerce to do a ribbon cutting and "name reveal"
 - This gives us an opportunity to thank our partners for being with us in ministry. It also gives us an opportunity to cast vision about what this name change means for our community.
 - There has already been an incredibly positive response, and there may be enough traction to make a community breakfast an annual event going forward.
- Fostering Together update:
 - The Jamesons will be getting a 2-week foster placement starting on March 4. This will be the first opportunity for their newly assembled Care Community to learn and serve in this role.

Needs

- CIA decided to put all of the client advocates through Financial Peace University. The goal was to empower and train the advocates to better serve our clients.
- Mandy attended a presentation at Kingdom House put on by Send Me St. Louis in order to learn more about reforming 'transactional programming' to 'transitional programming'.
 - It was incredibly helpful to learn more about how to empower our clients in a way that creates life-long change.
 - We were validated in the adjustments we have already made to the CIA program and we are encouraged to continue to evaluate best practice.
 - Something we can improve on is focusing more on the knowledge piece of financial stability in a group setting.
 - Mandy is attending community events to try to learn how to better tailor our CIA program to best suit the community need here in West County.

National / International Missions

- The Stronghold Cambodia mission trip team spent 12 days in Kampot, Cambodia with Jesse and Naomi Phan.
 - David and Tara were able to sit down and have one on one conversations that not only informed us on the state of the mission, but allowed the missionaries to share their experiences and feel cared for and heard. This is a vital piece of missions for us, supporting the 24/7 work being done by caring for the people who have committed to answering the call to serve God in this capacity.
 - We had a 'come and worship' style service with communion with the Stronghold staff on the last day. It was incredibly powerful and necessary for missionaries to connect spiritually as one under the same mission.
 - Seeing the way that God is providing in this new community and new space was very validating in that Jesse did the right thing when making the decision to move Stronghold. It is clear that the potential for God's Kingdom is great and that this was how God has been leading them.

Worship:

Growing Student Leadership

- Drew Brinkley, our Associate Music Director, has taken on more responsibility in growing student leadership.
- This can be seen in the multiple meetings with our six student bandleaders and the rate in which they are reaching out to other individuals in the student band.
- A student in particular worth spotlighting is Jaime Speichinger. Jaime has been working diligently on planning our second "The Well" event, which is a student only worship event...think Come and Worship...but no adults...just students.
 - Jaime took over all of the responsibilities for planning this event herself! She organized her own team of students and put on a fantastic worship event...and even though we had to cancel many of the activities that day due to snow and ice, twenty-two students came to the event.
 - Jaime is one example of how intentional discipleship is empowering the next generation to see a need...and fill that need. These students are learning how to advocate for things they are passionate about, and in so doing, impact the rest of their generation.

Metrics Attached

LIFEjourney/Next Generation Metrics
February 2019

All YTDs for fiscal year July 1- June 30

* Average weekly attendance

	Nov 2018	Dec 2018	Jan 2019	Feb 2019	Feb 2018	18/19 FYTD	17/18 FYTD	FYTD TREND
CHILDREN'S MINISTRY								
Nursery*	32	32	31	31↓	38	26	29	(3)
Preschool*	42	45	40	39↓	45	36	43	(7)
K - 4*	115	118	92	102↓	109	93		
5th Element*	26	23	18	21↑	11	18		
New Children's Min Registrations	9	12	12	4↓	14	90	130	(40)
Nursery Unique Participants	51	56	54	46↓	57			
Preschool Unique Participants	61	72	72	64↓	74			
K-4 Unique Participants	196	182	173	168↑	162			
5th Element Unique Participants	46	35	37	38↑	32			
MIDDLE SCHOOL MINISTRY								
6th grade CORE*	30	22	24	17↓	27	26	27	(1)
7th grade CORE*	28	20	24	22	22	24	25	(1)
8th grade CORE*	29	20	22	22↓	35	26	37	(11)
New CORE Registrations	1	0	1	0↓	2	116	96	20
HIGH SCHOOL MINISTRY								
9th Summit*	22	10	17	19↑	7	20	13	7
10th Summit*	14	6	9	9↑	6	10	8	2
11th Summit*	8	9	5	5↓	7	7	7	0
12th Summit*	5	1	3	5↑	0	6	0	6
BAPTISMS								
Infants/Children	4	7	0	6↑	2	25	37	(12)
Students (6th-12th grade)	0	0	0	0↓	1	4	8	(4)
Adults	0	0	0	0	0	3	6	(3)
Baptism Class (no class in December)	4	N/A	3	3	3	21	26	(5)
MEMBERSHIP								
Getting Started (no class in December or July)	5	N/A	19	0↓	10	91	75	16
New Members	2	0	17	0↓	10	75	70	5
Guest Registrations	6	1	5	7↑	4	43	56	(13)

Notes:

1. YTD information for Unique Participants will be completed at the end of the fiscal year.
2. FY 17/18 did not separate K-4 from 5th grade.
3. Unique Participants for 2019 is for 3 weeks due to weather cancellation; 4 weeks for 2018.
4. Getting Started was cancelled due to weather.

Lifejourney/Community Engagement Metrics
February 2019

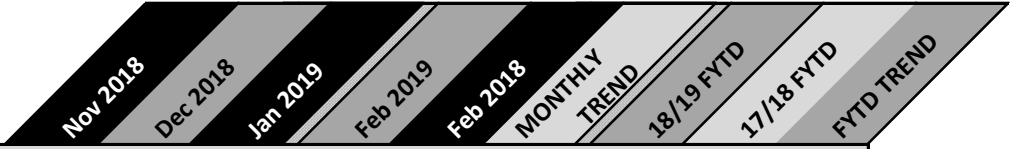
	Nov 2018	Dec 2018	Jan 2019	Feb 2019	18/19 FYTD	17/18 FYTD	FYTD TREND
NEEDS							
New Cases	2	2	0	1	10	16	(6)
*Continuing Cases	5	5	3	3			
Returning Cases	0	0	0	0	1	0	1
Resolved Cases	1	1	4	0	12	17	(5)
**Total FYTD Cases							
CIA Alert Team Members	257	257	257	257	257	257	0
MISSIONS							
Cambodia Mission Trip	0	0	0	4	4	6	(2)
Belize Trip	0	0	0	0	26	33	(7)
Wyoming Trip	0	0	0	0	15	10	5
Disaster Relief Trip	0	0	0	0	0	0	0
HS Mission Trip	0	0	0	0	21	20	1
Nicaragua Trip (new in 2017)	0	0	0	0	0	0	11
***Local Projects (# Volunteers)	85	60	0	0	236	252	(16)

* Due to the duplication of continuing cases month to month, the FYTD numbers aren't an accurate accounting.

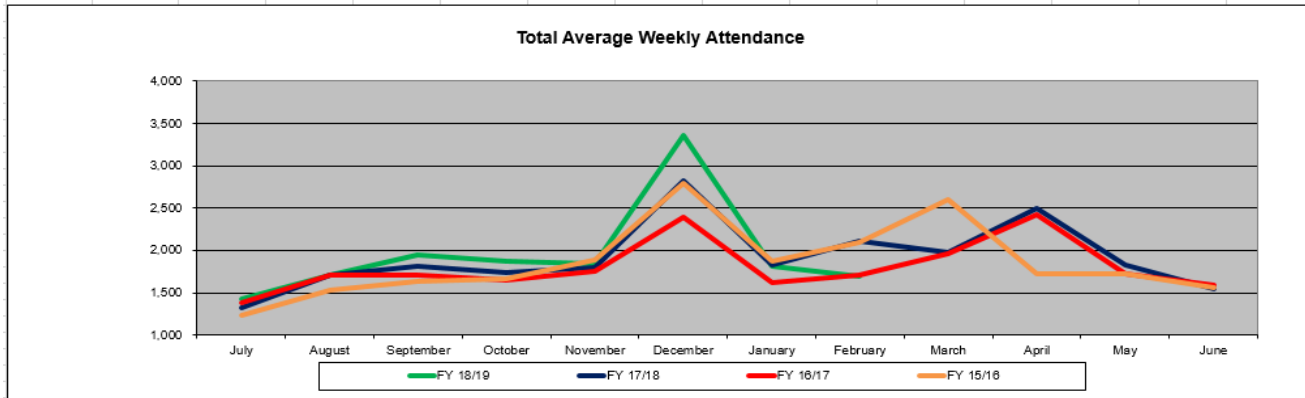
**New line item showing number of clients helped total YTD.

**This line reports volunteers involved in local projects such as the Thanksgiving Banquet at Bryan Hill Elementary, the Christmas Store at Bryan Hill, Serve St. Louis, etc.

LIFEjourney/Worship Metrics February 2019



MISC. WORSHIP (Monthly #s & FYTD Cumulative)									
Audio Message Downloads	95	79	92	123	421	(298)	640	1,654	(1,014)
ATTENDANCE (Monthly & FYTD Averages)									
Live Stream Hits (avg/weekend)	411	464	546	582	468	114	456	338	118
5:00 pm Saturday	210	215	200	219	217	2	202	205	(3)
9:00 am Sunday	446	425	358	302	440	(138)	397	389	8
10:45 am Sunday	486	527	483	395	470	(75)	479	476	3
9:00 am Children's	97	103	88	88	108	(20)	85	111	(26)
10:45 am Children's	110	117	88	96	98	(2)	90	91	(1)



	July	August	September	October	November	December	January	February	March	April	May	June
FY 18/19	1,429	1,715	1,942	1,872	1,839	3,352	1,812	1,686				
FY 17/18	1,325	1,709	1,814	1,734	1,802	2,828	1,829	2,116	1,977	2,495	1,827	1,550
FY 16/17	1,381	1,711	1,714	1,646	1,747	2,399	1,618	1,711	1,954	2,420	1,720	1,585
FY 15/16	1,236	1,527	1,639	1,669	1,888	2,795	1,875	2,101	2,607	1,727	1,729	1,561
CY vs. PY	104	6	128	138	37	524	(17)	(430)	(1,977)	(2,495)	(1,827)	(1,550)
CY vs. PY	7.85%	0.35%	7.06%	7.96%	2.05%	18.53%	-0.93%	-20.32%	-100.00%	-100.00%	-100.00%	-100.00%

Operations & Finance Board Report

Tracy Dunn

March 2019

Accounting & Human Resources & IT:

- Supported the school online re-enrollment process and tuition management for the early enrollment deadline in February.
- Accounting is working on the Forecasting for FY18/19 and we are preparing for the FY19/20 budgeting process.
- Supported and processed a generosity mailing to 1,488 households.
- Provided an Interim Report to Lutheran Foundation for the LEAD School grant.

School of the Arts:

- Spring session is underway with 129 students enrolled.
- Musical theater camp director search is underway.

Food Service:

- Saturday Social events have picked up some momentum, with attendance regularly over 40 people.
- School lunch has been focused on reducing waste with a target of 1%-2% over the remainder of the year.
- In the café, we enabled the gift card feature of our system and will be rolling the program out the first part of March.
- Finalized a new pricing structure for the Café to closer achieve a break even model to be launched in March 2019.

Facilities:

- Supported the needs of the ministry for PTL trivia night, Friday Frenzy, Daddy/daughter dance, pinewood derby, and the school book fair.
- Manage snow renewal on multiple occasions including for weekend services, however with the severity of this winter we are exceeding budget for these expenses.
- Finalized the elevators, saving over \$900 by handling the repairs in house.
- Started working on the improvements for the new AV Video room on the 3rd floor MC.
- Finished installing the current batch of LED lights and started preparing the rebate information. We are already seeing an impact on energy cost due to all of the replacements we have done thus far.
- Support the Pathfinder launch with fresh paint in the Heritage hallway corridor.

Metrics attached

Operations/Finance Metrics
February 2019

	Nov 2018	Dec 2018	Jan 2019	Feb 2019	18/19 FYTD	17/18 FYTD	FYTD TREND
GENERAL FUND DONOR SUPPORT							
Total Unique Giving Units	767	947	702	712	6,174	5,025	1,149
Donors \$500 to \$1,000	155	186	131	127	1,054	1,252	(198)
Donors \$1,000 plus	45	154	47	46	534	589	(55)
New Donors	17	11	7	7	89	127	(38)
HUMAN RESOURCES							
Unique online givers	416	475	413	409	3,380	3,352	28
TECHNOLOGY							
Workstations in service	119	117	117	117	129	146	(17)
Helpdesk tickets	43	177	213	88	1,000	424	576
FOOD SERVICE							
School lunches served	1,501	1,296	1,667	1,585	10,253	10,503	(250)
Café number of tickets	509	719	598	511	3,448		
SOTA							
Instructors this session	12	12	12	12	12	11	0
Disciplines (Instruments) this session	6	6	6	6	6	6	0
Students this session	115	115	127	129	110	98	13
FACILITIES							
Number of work orders received	73	67	72	65	684	989	(305)
Number of work orders completed	77	79	66	63	681	1035	(354)
Number of work orders outstanding	14	2	8	10			

Branding, Marketing & Creative

Seth Hinz, Director
March 2019

Branding, Marketing & Creative

In February, our team's time was weighted heavily toward the Pathfinder Church launch. The design team was focused on overhauling our marketing/promotional materials with the new identity. The team worked on coordinating the launch week campus changes (countdown banners, lighting, etc). In addition, the design team worked with Chris Toomey on the creation of the Legacy Hall design and implementation. A special mention to Jerry Jolly and all others who dedicated a significant amount of time in the research phase of the project.

We finalized the design and content for the pathfinderstl.org website, which will be a temporary site for 2 months prior to launching the full site in early May.

We installed a marketing software called Hubspot on the school site to help track prospective parents leads. The software allows us to clearly see where leads come from, as well as the actions that they take on our site. One small example is that of a parent, who visited the LEAD page, but also our athletic pages. This information helps our admissions representatives customize follow-up conversations, as well as future tours.

Hospitality:

There was a crazy mix of events that happened on multiple Sunday's with snow and freezing rain. However, that didn't stop our faithful volunteers from making it to church and serving at a high level. It was encouraging to see so many brave the elements, in order to serve the Pathfinder community.

Saturday Social is in full swing and growing every single week. We have anywhere from 40-65 people on any given weekend. It really seems like the spirit, community and connection we were looking to foster with this event is beginning to emerge.

Worship:

We kicked off February by supporting some special events for our school. They hosted "Dancing with the Houses" where each house group came up with their own unique dance to perform for the school. We provided special tech support and lighting for the event. The PTL Trivia night used extra video projection and special lighting to create an exciting environment for the event. They also hosted the Father Daughter Dance for which we provided special lighting.

This month kicked off the new Saturday Social, and we provided support for the first one with Live Music! We hope to make this an ongoing special addition to the Saturday Social.

Our team overhauled the stage lighting system in Rooms 8 and 9 in Lower Level Next Gen. The new system will aid Kids' Ministry as they retool the program to be more stage-driven.

We provided support for the Employment Workshop, as they moved to a different location in the building. We provided tech support for their 2-day class that they provide to the community.

Kids' Ministry has built a Sensory Room to help them provide special needs care, and we installed technology to help facilitate that. For example, a video projection system with special sensory stimulating content was installed.

We launched several reoccurring events for our production team. One is a bi-monthly hangout night for our team of volunteers and staff. This month we held a Nerf battle, where we were able to work on our coordination and communication skills, as well having fun. Through these events, while fun in nature, we hope to strengthen our team outside of weekend worship.

We began monthly production team trainings. This is a chance for our team members to build up their skills or try new things outside of busy weekend worship. We were previously training during services or in between, and never had enough time to properly focus on each individual's needs. This time, dedicated to train new members, offers a stress-free environment to learn and try new things.

We are now recording the Tuesday band rehearsals to aid in preparation for the weekend services. From this recording, we have been able to pre-program specific lighting changes during songs, making it feel more intentional to the moment. Our video team uses this recording to make specific notes that help them navigate what is coming up in each of the songs. This has allowed for much more coordination and planning of the camera shots throughout the songs. We hope to continue to build off of this and utilize these new elements to enhance the worship experience.

Our team was also represented at the Big Idea Retreat, where staff get together and generate ideas for the Sermon Series for the next year. This is always an exciting time and gives us a great overview of the year to come!

Metrics attached

Marketing/Creative Metrics
February 2019

	Nov 2018	Dec2018	Jan 2019	Feb 2019	18/19 FYTD	17/18 FYTD	FYTD TREND
Website							
Total Visits	8,890	11,526	9,161	9,764	73,727	71,534	2,193
% Unique Visits	62%	68%	64%	70%	65%	45%	20
Referral Traffic	6%	5%	5%	4%	6%	11%	(5)
Direct Traffic	34%	43%	33%	28%	34%	35%	(1)
Search Traffic	50%	46%	51%	40%	48%	46%	2
Social Media - Church							
Facebook Total Followers	1,415	1,455	1,475	1,487	11,251	9,557	1,694
Twitter - Followers	437	439	443	444	3,499	1,403	2,096
YouTube Subscribers	35	50	60	26	275	154	121
YouTube Likes	62	99	58	80	675	373	302
YouTube Shares	118	91	100	124	741	651	90
Social Media - School							
Facebook Total Followers	472	475	485	491	3,747	3,098	649

Pathfinder Church

Financial Analysis Notes

Period Ending February 28, 2019

Consolidated Balance Sheet

- Cash and Investments increased by \$31K.
- Prepaid Expenses decreased by \$4K due to
 - \$3K increase in prepaid enrollment fees for school registrations.
 - \$7K decreases due to Cambodia expenses for Feb trip.
- Other Assets increased by \$3K due to the remaining letter of credit and bond fees paid in February net with the current monthly amortization over the life of the contract.
- Accounts Payable decreased by \$20K.
- Deferred Tuition and Revenue decreased by \$30K due to
 - \$9K decrease in deferred revenue for Sensory Room spending, Cambodia Feb Trip and High School Retreat.
 - \$26K increase in registration and tuition collected for next school year
 - \$29K decrease in School Deferred Tuition accounts for the current year
 - \$8K decrease due to LEAD school grant spending.

Ministry Fund Overview

The Ministry Fund ended with a positive balance of \$15K, which is \$65K favorable when compared to the budgeted deficit for the month. The FYTD surplus of \$228K is \$99K favorable to the budgeted surplus.

- Giving in the current month of \$336K is favorable to budgeted by \$31K. FYTD giving of \$3,073K is \$222K unfavorable to budgeted giving.
- Other Income in the current month of \$44K is unfavorable to budgeted by \$3K. FYTD Other Income of \$720K is \$120K unfavorable to budget.
- Monthly expenses of \$366K were favorable to budgeted by \$36K. FYTD expenses of \$3,564K are \$441K favorable to budgeted expenses.

Pastoral Office

- Pastoral Office FYTD exceeded budget by \$12K primarily due to recruiting, relocation and travel expenses.

Operations

- Finance & Administration reported a positive variance to budget of \$18K due to budget versus actual staffing costs.
- Food Service reported a negative variance to budget of \$3K due to increased costs for school lunch and outsourced café income.

Marketing & Creative

- Technical –A/V reported a positive variance to budget of \$6K due to equipment sales.

LIFEjourney

- LIFEjourney Leadership YTD reported a positive variance to budget by \$15K primarily due to budget versus actual benefit costs.
- Community Engagement reported a positive variance to budget by \$3K due to less spending than budgeted for outreach programs.

- Missions reported a positive variance to budget of \$9K due to lower than expected participation in the Cambodia February mission trip.

Next Generation

- No significant variances to budget.

School Fund

Overview

The School Fund ended the month with a \$5K favorable variance to budget. FYTD resulted in \$46K favorable to a budgeted deficit of \$62K.

- Monthly income of \$180K exceeded budgeted income by \$18K. FYTD income of \$1,464K is favorable to budgeted FYTD income by \$90K.
- Monthly expenses of \$196K were unfavorable to budgeted expenses by \$13K. FYTD expenses of \$1,479K are unfavorable to budgeted FYTD expenses by \$43K.

Income

- Grant Income recognition was \$3.5K favorable to budget due increased grant item spending in February.
- The Budgeted Adjusted Income has a monthly positive variance of \$9K based upon the August forecast for the FY18/19 based upon actual enrollment and grant income.

Expenses

- School Salaries and Benefits has a negative variance to budget of \$4K.
- Athletic Events has a \$3K negative variance to budget due girls and boys basketball teams traveling to State. This was offset by Athletic Income favorable to budget of \$2.5K.

*Variances of \$3,000 or greater are noted.

Pathfinder Church
Consolidated Statement of Financial Position
as of February 28, 2019

	FY18/19		FY17/18		FY16/17		FY15/16	
	February	January	June	June	June	June	June	June
Assets								
Current Assets - Unrestricted								
Cash and Investments	\$ 1,171,543	\$ 1,139,669	\$ 1,746,881	\$ 1,483,260	\$ 1,167,561			
Accounts Receivable	68,911	67,345	33,143	48,751	90,476			
Inventory	5,445	5,445	3,350	3,844	4,222			
Prepaid Expenses	42,241	46,542	118,210	80,135	126,822			
Total Current Assets - Unrestricted	1,288,140	1,259,000	1,901,584	1,615,990	1,389,081			
Current Assets - Restricted								
Bond Sinking Fund			8	182,506	170,004			
Fixed Assets								
Land	1,775,796	1,775,796	1,775,797	1,699,778	1,694,277			
Buildings	23,676,416	23,676,416	23,420,947	23,437,616	23,431,544			
Furniture/Fixtures/Technology	2,048,323	2,048,323	1,821,677	1,944,440	1,887,624			
Capitalized Interest	46,465	46,465	46,465	46,465	46,465			
Construction in Progress	511,867	511,867	-	-	-			
Less Accumulated Depreciation	(15,913,720)	(15,913,720)	(15,195,623)	(14,646,529)	(13,868,940)			
Total Fixed Assets	12,145,147	12,145,147	11,869,263	12,481,770	13,190,970			
Other Assets								
Deferred Financing Costs	75,046	66,768	75,475	88,419	101,934			
Other Assets	199,183	204,558	171,712	160,750	160,861			
Total Other Assets	274,229	271,325	247,187	249,169	262,795			
Total Assets	\$ 13,707,516	\$ 13,675,473	\$ 14,018,042	\$ 14,529,435	\$ 15,012,850			
Liabilities and Net Assets								
Current Liabilities								
Accounts Payable	\$ 95,826	\$ 75,136	\$ 606,878	\$ 351,325	\$ 331,108			
Accrued Expenses	221,942	216,976	204,733	231,953	445,860			
Deferred Tuition and Revenue	402,897	431,977	288,664	459,356	446,952			
Current Maturities of LT Debt	390,000	390,000	390,000	365,000	340,000			
Total Current Liabilities	1,110,665	1,114,089	1,490,275	1,407,634	1,563,920			
Long-Term Liabilities								
Bonds, Less Current Maturities	5,110,000	5,110,000	5,500,000	5,890,000	6,255,000			
Swap Contract Liability	4,040	4,040	122,036	292,270	251,871			
Total Long-Term Liabilities	5,114,040	5,114,040	5,622,036	6,182,270	6,506,871			
Other Liabilities								
Interfund Payables/Receivables	(0)		-	-	-			
Total Liabilities	6,224,705	6,228,129	7,112,311	7,589,904	8,070,791			
Net Assets								
General Fund Operating	(5,012)	(19,523)	(235,560)	(515,148)	(907,038)			
School Fund Operating	(406,035)	(390,252)	(391,042)	(458,495)	(541,443)			
Building Fund	7,404,989	7,372,489	6,869,105	7,104,110	7,460,810			
Unrealized Derivative Gain(Loss)	(4,040)	(4,040)	(122,036)	(292,270)	(251,871)			
Mission 24-7			296,462	577,989	577,989			
Launch	315,407	315,407	326,657	385,707	427,317			
All Other	177,502	173,263	162,145	137,638	176,295			
Total Net Assets	7,482,811	7,447,344	6,905,731	6,939,531	6,942,059			
Total Liabilities and Net Assets	\$ 13,707,516	\$ 13,675,472	\$ 14,018,042	\$ 14,529,435	\$ 15,012,850			

Pathfinder Church
Summary Budgeted Statement of Activity
for the period ending February 2019

Description	Budget Annual	Actual for Period	Budget for Period	Variance for Period	Actual YTD	Budget YTD	Var. Actual to YTD Budget Dollar
MINISTRY FUND							
General Offerings	\$ 4,606,745	\$ 336,488	\$ 305,085	\$ 31,403	\$ 3,072,921	\$ 3,295,118	\$ (222,197)
DEPARTMENTAL INCOME/EXPENSES							
PASTORAL OFFICE							
Pastoral Office	(413,517)	(32,659)	(32,342)	(317)	(281,925)	(269,559)	(12,366)
Stewardship	(14,548)	(1,240)	(616)	(624)	(11,092)	(10,764)	(328)
Care Ministries	(18,102)	(1,225)	(1,623)	398	(13,914)	(11,925)	(1,989)
Adult Ministries	(3,000)	27	(1,787)	1,814	(2,213)	(2,410)	197
Small Groups	(77,072)	(6,783)	(6,257)	(526)	(51,114)	(51,567)	453
TOTAL PASTORAL OFFICE	(526,239)	(41,880)	(42,625)	745	(360,257)	(346,225)	(14,032)
OPERATIONS							
Facilities	(1,102,197)	(62,440)	(60,914)	(1,526)	(704,454)	(851,512)	147,058
Finance & Administration	(582,006)	(29,574)	(48,044)	18,470	(291,456)	(381,838)	90,382
Mortgage/Debt	(607,716)	(47,846)	(48,600)	754	(396,915)	(406,532)	9,617
School Tuition Assistance	(65,004)	(5,914)	(5,417)	(497)	(47,468)	(43,336)	(4,132)
Technology - IT	(70,428)	(4,884)	(4,778)	(106)	(41,993)	(46,439)	4,446
Food Service	(88,119)	(10,785)	(7,802)	(2,983)	(73,845)	(59,357)	(14,488)
TOTAL OPERATIONS	(2,515,470)	(161,444)	(175,555)	14,111	(1,556,131)	(1,789,014)	232,883
MARKETING & CREATIVE							
Marketing & Creative	(560,116)	(49,156)	(46,570)	(2,586)	(310,431)	(363,969)	53,538
Technical - A/V.L	(35,598)	4,730	(1,368)	6,098	(18,675)	(22,585)	3,910
TOTAL MARKETING & CREATIVE	(595,714)	(44,426)	(47,938)	3,512	(329,107)	(386,554)	57,447
LIFEJOURNEY							
LIFEjourney Leadership	(167,401)	(11,644)	(13,829)	2,185	(96,125)	(110,607)	14,482
Community Engagement	(122,326)	(6,986)	(10,165)	3,179	(70,658)	(82,591)	11,933
Worship	(198,874)	(13,207)	(13,911)	704	(124,363)	(127,330)	2,967
Missions	(160,574)	(16,760)	(25,319)	8,559	(102,929)	(112,713)	9,784
TOTAL LIFEJOURNEY	(649,175)	(48,597)	(63,224)	14,627	(394,075)	(433,241)	39,166
NEXT GENERATION							
Family Forward	(6,305)	0	(675)	675	(3,658)	(4,705)	1,048
Children's Ministry	(169,087)	(12,894)	(12,747)	(147)	(108,498)	(108,417)	(81)
Youth Administration	(138,293)	(12,466)	(11,530)	(936)	(89,121)	(92,140)	3,019
Student Ministry	(5,324)	(269)	(992)	723	(4,026)	(5,966)	1,940
TOTAL NEXT GENERATION	(319,009)	(25,629)	(25,944)	315	(205,303)	(211,228)	5,925
NET MINISTRY FUND	\$ 1,138	\$ 14,511	\$ (50,201)	\$ 64,712	\$ 228,049	\$ 128,856	\$ 99,193
SCHOOL FUND							
Income	2,090,957	179,905	161,646	18,259	1,463,752	1,374,043	89,709
Expenses	(2,165,989)	(195,688)	(182,724)	(12,964)	(1,478,745)	(1,435,518)	(43,227)
NET SCHOOL FUND	\$ (75,032)	\$ (15,783)	\$ (21,078)	\$ 5,295	\$ (14,993)	\$ (61,475)	\$ 46,482

Pathfinder Church
Budgeted Income Detail
for the period ending February 2019

Description	Budget Annual	Actual for Period	Budget for Period	Variance for Period	Actual YTD	Budget YTD	Var. Actual to YTD Budget Dollar
MINISTRY GIVING INCOME							
General Offerings	4,606,745	336,488	305,085	31,403	3,072,921	3,295,118	(222,197)
TOTAL MINISTRY GIVING INCOME	4,606,745	336,488	305,085	31,403	3,072,921	3,295,118	(222,197)
DEPARTMENTAL INCOME							
PASTORAL OFFICE							
Pastoral Office							
Care Ministries	10,546	1,050	500	550	7,463	7,776	(313)
Adult Ministries	10,907	0	361	(361)	8,623	6,565	2,058
TOTAL PASTORAL OFFICE	21,453	1,050	861	189	16,086	14,341	1,745
OPERATIONS							
Facilities	530,159	0	0	0	385,386	530,059	(144,673)
Administration	5,809	5,326	-	5,326	5,326	5,350	(24)
Investment Income (Interest Income)	7,764	856	614	242	7,662	4,824	2,838
Food Service	115,639	11,892	11,661	231	80,346	80,117	229
TOTAL OPERATIONS	659,371	18,073	12,275	5,798	478,720	620,350	(141,630)
MARKETING & CREATIVE							
Marketing & Creative	63,425	2,546	6,719	(4,173)	34,818	43,431	(8,613)
Technical A/V/L	4,428	6,724	-	6,724	6,653	4,428	2,225
TOTAL MARKETING & CREATIVE	67,853	9,270	6,719	2,551	41,471	47,859	(6,388)
LIFEJOURNEY							
Community Engagement	6,500	0	500	(500)	4,088	4,500	(412)
Worship	24,000	0	0	0	26,951	24,000	2,951
Missions	127,855	4,055	23,100	(19,045)	104,129	107,555	(3,426)
TOTAL LIFEJOURNEY	158,355	4,055	23,600	(19,545)	135,168	136,055	(887)
NEXT GENERATION							
Children's Ministry	38,695	7,449	250	7,199	24,295	1,170	23,125
MS/HS Youth Administration	0	0	0	0	1,805	0	1,805
MS/HS Youth Programs	47,190	3,655	2,500	1,155	22,046	19,350	2,696
TOTAL NEXT GENERATION	85,885	11,104	2,750	8,354	48,146	20,520	27,626
TOTAL MINISTRY FUND INCOME	\$ 5,599,662	\$ 380,040	\$ 351,290	\$ 28,750	\$ 3,792,512	\$ 4,134,243	\$ (341,731)
SCHOOL INCOME							
Tuition K-8	1,042,577	82,389	84,265	(1,876)	694,953	705,523	(10,570)
Tuition ECE	749,605	62,379	61,007	1,372	509,114	505,576	3,538
Tuition - Centered Care	113,213	10,901	10,745	156	80,160	80,978	(818)
Annual Fund	88,922	7,255	5,000	2,255	55,445	72,922	(17,478)
PTL Support	90,000	-	-	-	-	-	-
LEAD School Gifts	28,295	-	-	-	39,033	28,295	10,738
Grant Income	98,000	7,998	4,500	3,498	44,353	61,500	(17,147)
Athletics	20,942	4,959	2,505	2,454	14,720	16,397	(1,677)
Learning Center Fees	5,850	724	550	174	4,774	4,200	574
Chapel/Mission Offerings	6,262	2,082	500	1,582	4,546	5,527	(981)
Field Trips	8,100	190	-	190	2,392	2,100	292
Other Income	14,529	1,027	1,230	(203)	14,263	12,989	1,274
Budgeted Adusted Income	(175,338)	-	(8,656)	8,656	-	(121,964)	121,964
TOTAL SCHOOL INCOME	\$ 2,090,957	\$ 179,905	\$ 161,646	\$ 18,259	\$ 1,463,752	\$ 1,374,043	\$ 89,709

Pathfinder Church
Budgeted Expense Detail
for the period ending February 2019

Description	Budget Annual	Actual for Period	Budget for Period	Variance for Period	Actual YTD	Budget YTD	Var. Actual to YTD Budget Dollar
DEPARTMENTAL EXPENSES							
PASTORAL OFFICE							
Pastoral Office	\$ (413,517)	\$ (32,659)	\$ (32,342)	\$ (317)	\$ (281,925)	\$ (269,559)	\$ (12,366)
Stewardship	(14,548)	(1,240)	(616)	(624)	(11,092)	(10,764)	(328)
Care Ministries	(28,648)	(2,275)	(2,123)	(152)	(21,377)	(19,701)	(1,676)
Adult Ministries	(13,907)	27	(2,148)	2,175	(10,836)	(8,975)	(1,861)
Small Groups	(77,072)	(6,783)	(6,257)	(526)	(51,114)	(51,567)	453
TOTAL PASTORAL OFFICE	(547,692)	(42,930)	(43,486)	556	(376,343)	(360,566)	(15,777)
OPERATIONS							
Facilities	\$ (1,632,356)	\$ (62,440)	\$ (60,914)	\$ (1,526)	\$ (1,089,839)	\$ (1,381,571)	\$ 291,732
Finance & Administration	(587,815)	(34,900)	(48,044)	13,144	(296,782)	(387,188)	90,406
Mortgage/Debt	(615,480)	(48,702)	(49,214)	512	(404,578)	(411,356)	6,778
School Tuition Assistance	(65,004)	(5,914)	(5,417)	(497)	(47,468)	(43,336)	(4,132)
Technology - IT	(70,428)	(4,884)	(4,778)	(106)	(41,993)	(46,439)	4,446
Food Service	(203,758)	(22,677)	(19,463)	(3,214)	(154,191)	(139,474)	(14,717)
TOTAL OPERATIONS	(3,174,841)	(179,517)	(187,830)	8,313	(2,034,851)	(2,409,364)	374,513
MARKETING & CREATIVE							
Marketing & Creative	\$ (623,541)	\$ (51,701)	\$ (53,289)	\$ 1,588	\$ (345,249)	\$ (407,400)	\$ 62,151
Technical A/V/L	(40,026)	(1,995)	(1,368)	(627)	(25,328)	(27,013)	1,685
TOTAL MARKETING & CREATIVE	(663,567)	(53,696)	(54,657)	961	(370,578)	(434,413)	63,835
LIFEJOURNEY							
LIFEjourney Leadership	\$ (167,401)	\$ (11,644)	\$ (13,829)	\$ 2,185	\$ (96,125)	\$ (110,607)	\$ 14,482
Community Engagement	(128,826)	(6,986)	(10,665)	3,679	(74,746)	(87,091)	12,345
Worship	(222,874)	(13,207)	(13,911)	704	(151,314)	(151,330)	16
Missions	(288,429)	(20,815)	(48,419)	27,604	(207,058)	(220,268)	13,210
TOTAL LIFEJOURNEY	(807,530)	(52,652)	(86,824)	34,172	(529,243)	(569,296)	40,053
NEXT GENERATION							
Family Forward	\$ (6,305)	\$ -	\$ (675)	\$ 675	\$ (3,658)	\$ (4,705)	\$ 1,048
Children's Ministry	(207,782)	(20,343)	(12,997)	(7,346)	(132,793)	(109,587)	(23,206)
Youth Administration	(138,293)	(12,466)	(11,530)	(936)	(90,926)	(92,140)	1,214
Youth Ministry	(52,514)	(3,924)	(3,492)	(432)	(26,072)	(25,316)	(756)
TOTAL NEXT GENERATION	(404,894)	(36,733)	(28,694)	(8,039)	(253,448)	(231,748)	(21,700)
TOTAL MINISTRY FUND EXPENSES	\$ (5,598,524)	\$ (365,529)	\$ (401,491)	\$ 35,962	\$ (3,564,463)	\$ (4,005,387)	\$ 440,924
SCHOOL EXPENSES							
School Salary, Wages & Benefits	\$ (1,853,102)	\$ (165,445)	\$ (161,475)	\$ (3,970)	\$ (1,246,650)	\$ (1,234,841)	\$ (11,809)
Classroom Supplies, Materials & Equipment	(91,242)	(1,361)	(950)	(411)	(44,075)	(50,895)	6,820
Conferences, Education & Development	(13,343)	(500)	(500)	0	(3,754)	(6,793)	3,039
Technology Services, Hardware & Software	(61,748)	(4,246)	(2,291)	(1,955)	(41,808)	(43,210)	1,402
Centered Care Expenses	(82,356)	(6,921)	(8,113)	1,192	(52,495)	(58,080)	5,585
Athletic Events	(19,273)	(6,970)	(4,000)	(2,970)	(12,839)	(13,615)	776
Field Trips	(7,050)	0	0	0	(2,430)	(1,800)	(630)
Copier Expense	(12,467)	(2,116)	(1,100)	(1,016)	(8,388)	(8,867)	479
Bad Debt	(6,100)	0	0	0	0	0	0
Missions	(2,550)	(2,000)	0	(2,000)	(2,000)	(2,000)	0
Fundraising Expense	(400)	0	0	0	(3)	(400)	397
Other Expenses	(98,122)	(6,129)	(7,486)	1,357	(64,153)	(86,216)	22,063
Budgeted Adjusted Expense	81,764	0	3,191	(3,191)	0	71,199	(71,199)
TOTAL SCHOOL EXPENSES	\$ (2,165,989)	\$ (195,688)	\$ (182,724)	\$ (12,964)	\$ (1,478,595)	\$ (1,435,518)	\$ (43,077)

Pathfinder Church
Cash and Liquidity Position Summary
as of February 28, 2019

	FY 18/19		FY 17/18		FY 16/17		FY 15/16	
	February	January	December	June	June	June	June	June
Cash and Investments								
Total Cash and Investments *	\$ 1,171,543	\$ 1,139,669	\$ 1,117,367	\$ 1,746,881	\$ 1,483,260	\$ 1,167,561		
Less: Insurance claim proceeds to be expended			-	(70,609)	(33,250)	(170,875)		
Bond principle pymt consistency adj.	x	x	x	x	x	x		
Adjusted Cash and Investments	1,171,543	1,139,669	1,117,367	1,676,272	1,450,010	996,686		
Temp. Restricted Funds (Internally Managed)								
Mission 24-7			-	296,462	577,989	577,989		
Launch	315407	315,407	315,407	326,657	385,707	427,317		
NEXT CapX Available for Expenditure	492020	868,499	900,579	653,945	403,757	x		
Parent Teachers League	49733	44,086	35,118	36,792	19,315	60,662		
Missions Designated Gifts	26662	26,921	7,026	17,262	52,943	68,046		
Christ In Action	14542	14,338	18,472	12,347	10,281	16,097		
Christ In Action (Social Worker Grant)		-	-	6,639	(1,706)	x		
School of the Arts	12965	11,886	12,865	11,109	14,828	10,478		
Endowment Fund	36523	36,523	36,523	33,682	31,360	29,998		
Other	4276	4,227	4,227	4,361	3,926	3,795		
	952,128	1,321,887	1,330,217	1,399,256	1,498,400	1,194,382		
Excess/(Underfunded) Balance pre Affiliate Funds	219,415	(182,218)	(212,850)	277,016	(48,390)	(197,696)		
Temp. Restricted Funds (Affiliate Controlled)								
Boy Scout Troop #782	19852	22,334	39,127	16,995	23,932	18,868		
Cub Scout Pack #782	7101	7,243	7,243	10,869	10,882	11,476		
MOPS	22616	22,708	23,400	20,023	16,063	13,641		
Illuminations - Puppet Ministry	6228	6,181	6,131	5,471	4,519	3,362		
All Other	3665	3,737	3,735	3,857	4,239	7,919		
Total Ongoing Fund Balances	59,462	62,203	79,636	57,215	59,635	55,266		
Excess/(Underfunded) Core Cash Balance	\$ 159,953	\$ (244,421)	\$ (292,486)	\$ 219,801	\$ (108,025)	\$ (252,962)		
Analysis of Monthly Fluctuations in Core Cash Balance								
Increase / (Decrease) in Month End Core Cash	\$ 404,374	\$ 48,065	\$ (428,834)	\$ 497,371	\$ 131,346	\$ 115,306		
Components Driving Change in Core Cash								
Monthly Surplus / (Deficit) Ministry Fund	14,511	(33,096)	430,019	3,807	29,854	(56,770)		
Monthly Surplus / (Deficit) School Fund	(15,783)	475	10,197	67,453	55,969	107,502		
Total Surplus / (Deficit) for the Month	(1,272)	(32,621)	440,216	71,260	85,823	50,732		
Ministry Fund: noncash expense for Debt Principal	32,500	32,500	32,500	32,500	30,417	28,333		
Payment of Annual Debt Principal from Core Cash		-	(390,000)	-	-	-		
LEAD School Grant Received								
LEAD School Grant: noncash revenue	(7,998)	(3,885)	(3,485)		-	-		
Increase / (Decrease) in A/P Accrual for NEXT Capex	-	-	-	397,527	-	-		
Increase / (Decrease) in Prepaid School Tuition	(7,194)	52,902	(12,406)	(103,077)	59,447	62,290		
NEXT CapX: Monthly (Increase)/Decrease in Kitty	376,479	32,080	(430,019)	(3,807)	(29,854)			
** Decrease / (Increase) in Other Working Capital	11,859	(32,911)	(65,640)	102,968	(14,487)	(26,049)		
Total Incr. / (Decr.) in Month End Core Cash	404,374	48,065	(428,834)	497,371	131,346	115,306		
** - This amount is an aggregation of all other increases and decreases not separately identified								
in balance?---->	TRUE	TRUE	TRUE	TRUE	TRUE	TRUE	TRUE	TRUE
Working Capital Change Detail								
Current Month Deferred Tuition Liability	231,924	261,782	213,990	75,285	272,429	247,596		
Prior Month Deferred Tuition Liability **	261,782	213,990	226,396	181,362	214,382	186,956		
Source of Cash / (Use of Cash): Deferred Tuition	(29,858)	47,792	(12,406)	(106,077)	58,047	60,640		
Current Month Deferred Registration Fees Liability	27,774	5,110		48,370	54,640	58,490		
Prior Month Deferred Registration Fees Liability	5,110		-	45,370	53,240	56,840		
Source of Cash / (Use of Cash): Deferred Tuition	22,664	5,110	-	3,000	1,400	1,650		
Additional Liquidity Information								
Sources:								
Line of Credit Availability	\$ 1,000,000	\$ 1,000,000	\$ 1,000,000	\$ 1,000,000	\$ 1,000,000	\$ 1,000,000		
Borrowings Outstanding	-	-	-	-	-	-		
Available Liquidity	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000		

* Per General Ledger

Pathfinder Church
Summary of Investments & Bank Accounts
as of February 28, 2019

Type	Institution	Length	Maturity	APY	Rate Type	Payout	Original Amount	Interest Earned To Date	Account Balance
CD	Synchrony	12 months	03/29/19	2.03%	Fixed	Maturity	\$ 160,732.96	\$ 3,023.38	\$ 163,756.34
Total CD Investments							160,732.96	3,023.38	163,756.34
Cash	Petty Cash	N/A	N/A	N/A	N/A	N/A	N/A	N/A	1,050.00
Checking	First Community CU	N/A	N/A	0.10%	Variable	Monthly	N/A	16.10	4,178.21
Savings	First Community CU	N/A	N/A	0.00%	Variable	Monthly	N/A	-	10.00
Steward Acct.	LCEF	Opened 03/02/09	N/A	1.25%	Variable	Monthly	N/A	104,904.99	599,221.22
Checking	Fifth Third Bank	Opened 05/12/08	N/A	N/A	N/A	N/A	N/A	N/A	435,959.19
Total Bank Accounts							N/A	104,921.09	1,040,418.62
Total Investments & Bank Accounts							N/A	\$ 107,944.47	\$ 1,204,174.96

*Note - The Fifth Third Bank Checking Account earns a .20% Interest Credit Rate to offset operating fees charged to the account.

** All balances shown are bank balances as of the date of the report. This report does not account for any deposits in transit or outstanding checks.

Pathfinder Church
NEXT CapX Funds Reconciliation
02/28/2019

Date	Description	CY Budget*	Actual
01/31/19	Exterior Improvements	-	(7,980)
02/28/19	Commons & CM Improvement (correction)	-	122
03/31/19		-	
04/30/19		-	
05/31/19		-	
06/30/19		-	
06/30/19	Total Amount Available for Expenditure	<u> </u>	<u>\$ 492,020</u>

*Budget included \$795,000 of Capital Improvements and \$80,000 of Furniture & Fixtures and \$454,250 Mission 24/7 Income and \$70,609 of Insurance Proceeds for Phase 2 Commons & Childrens Ministry Cost. In February 2019, BOD has approved a total of \$500,000 for expenditure for Exterior Improvements for Phase 3 over FY18/19 & FY19/20.

Total Sanctuary Improvements Cost	<u>\$ 489,312</u>
Total Commons & CM Improvements Cost	<u>\$ 1,103,294</u>
Exterior Improvements	<u>\$ 7,980</u>

Pathfinder Church
Launch Reconciliation
02/28/2019

Total Pledges	\$ 3,044,854.00
Total Participants	2,068
Total Family Units	828
Contributions	
Contributions FY10/11	\$ 803,538.10
Contributions FY11/12	917,273.88
Contributions FY12/13	695,270.32
Contributions FY13/14	255,179.75
Total Contributions	<u>\$ 2,671,262.05</u>
Expenses	
FY09/10	
Campaign Expenses	\$ (24,196.88)
FY10/11	
Campaign Expenses	(101,425.38)
MF Staffing Expenses	(13,646.00)
Cambodia Expenses	(101,678.50)
FY11/12	
MF Staffing Expenses	(26,492.00)
Cambodia Expenses	(110,671.51)
Campaign Expenses	(3,948.06)
Technology Expenses	(121,069.09)
Belize Expenses	(10,000.00)
FY12/13	
Campaign Expenses	(962.42)
MF Staffing Expenses	(19,932.00)
Technology Expenses	(19,509.35)
Debt Reduction	(1,419,030.51)
Cambodia Expenses	(91,173.89)
St. John Missions	(29,700.00)
FY13/14	
Campaign Expenses	(2,524.45)
MF & SF Staffing Expenses	(79,988.04)
Technology Expenses	(61,595.34)
Debt Reduction	(165,000.00)
Cambodia Expenses	273,171.54
Angel Dormitory Expenses	(6,000.00)
St. John Missions	(27,863.00)
FY14/15	
MF Staffing Expenses	(6,338.01)
Debt Reduction	(20,000.00)
Angel Dormitory Expenses	(1,872.00)
Missions Director Staffing Expense	(13,932.00)
FY15/16	
MF Staffing Expenses	(38,568.00)
FY16/17	
MF Staffing Expenses	(15,648.00)
Stronghold Cambodia Expenses	(29,157.33)
Cambodian Legal Counsel Refund	3,195.00
FY17/18	
Stronghold Cambodia Expenses	(59,050.00)
FY18/19	
Stronghold Cambodia Expenses	(11,250.00)
Total Expenses	<u>\$ (2,355,855.22)</u>
 Fund Balance	 <u><u>\$ 315,406.83</u></u>

Pathfinder Church
Launch Reconciliation
Serve Others As We Go - Outside Missions
02/28/2019

Contributions	
Contributions FY10/11	\$ 136,601.48
Contributions FY11/12	155,936.56
Contributions FY12/13	118,195.95
Contributions FY13/14	43,380.56
Total Contributions	<u>\$ 454,114.55</u>
 Expenses	
Contributions to LCMS Ablaze! For Cambodia FY10/11	\$ (101,678.65)
Funding in Belize FY11/12	(10,000.00)
Contributions to LCMS Ablaze! For Cambodia FY11/12	(110,671.51)
Contributions to LCMS Ablaze! For Cambodia FY12/13	(91,173.89)
Reimbursement of funds from LCMS Ablaze! FY13/14	273,171.54
Angel Dormitory Expenses FY13/14	(6,000.00)
Angel Dormitory Expenses FY14/15	(1,872.00)
Stronghold Cambodia Expenses FY16/17	(29,157.33)
Reimbursement of unused fund from Camb. Legal Counsel	3,195.00
Stronghold Cambodia Expenses FY17/18	(59,050.00)
Stronghold Cambodia Expenses FY18/19	(11,250.00)
Total Expenses	<u>\$ (144,486.84)</u>
Fund Balance	<u><u>\$ 309,627.71</u></u>

17% of total contributions are designated to this objective.

LCMS Ablaze! will receive quarterly payments from St. John for use in Cambodia. These payments will equal 20% of total Launch contributions during the quarter. LCMS will then refund to St. John 30% of that payment to use for missions that St. John chooses. Of the 30% refunded, half will go to this objective and half will go to the St. John Missions objective.

Original Launch Presentation

\$850k to be distributed to current mission projects in the city of St. Louis and Belize and through the mission efforts of the LCMS Ablaze! Campaign. Pastor Garrett and the Strategic Leaders will work closely with LCMS national leaders to ensure that two to four mission projects are adopted that reflect the mission and values of SJ's congregation. These projects will be specific mission efforts with which we can form an ongoing association over the course of the campaign and hopefully beyond.

Additional Cambodia Funding

In the fall of 2011 an option to give directly to the efforts in Cambodia was created. The primary purpose of this option is to engage our community and other churches in our mission efforts in Cambodia. It also allows people within our ministry to give directly to Cambodia, over and above their commitment to Launch. This money will go directly to our efforts in Cambodia. UPDATE: JAN 2019 \$20K donation for land purchase. Total funds in this category = \$20,200.